

The EXCEL Teaching Model™

Engage

- ◆ Handshake
- ◆ Welcome
- ◆ Affirm
- ◆ Model

X-plore

- ◆ Customer's Needs
- ◆ Listening Skills
- ◆ Safe Environment

Communicate

- ◆ Content
- ◆ Dialogue
- ◆ Flexibility
- ◆ "Real World"

Empower

- ◆ Use and Do
- ◆ Develop Skills
- ◆ Becoming
- ◆ Encouragement

Launch

- ◆ End and Send
- ◆ Summary
- ◆ Commitment to Action
- ◆ Passion